

Walter Diversified Services Limited

Pro forma results for the six months to 31 December 2006



March 2007



Disclaimer

The material in this presentation comprises general background information about the Company's activities current at the date of the presentation, 6 March 2007, and a summary of the unaudited results for the 6 months ending 31 December 2006. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice, when deciding if an investment is appropriate.



Highlights

- Successfully listed on the ASX in December 2006
- Adjusted NPAT* of \$5.9 million on track with prospectus forecast of an Adjusted NPAT of \$12.363 million for FY2007
- Group revenue of \$104.5 million for 6 months ending December 2006
 - Group revenue up 100.4% on 6 months ending December 2005
 - On track with prospectus forecast of \$214.2 million for FY 2007
 - Overall growth strong, particularly with DCC revenue
- \$370 million of work in hand at end January
- Group outlook remains strong

*Adjusted NPAT is before net offer costs of \$0.4 million



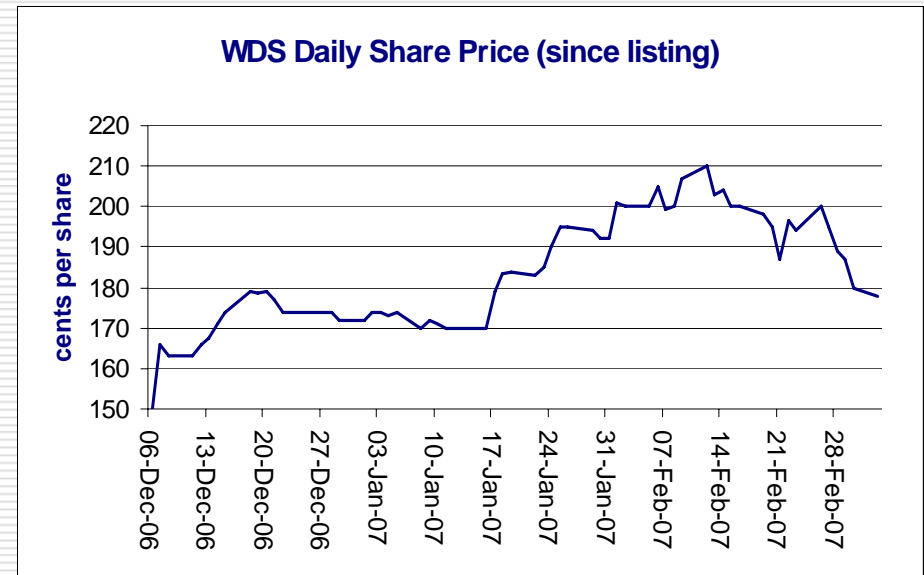
Summary Share Statistics

Listing details

- ❑ Date of listing 7 December 2006
- ❑ Issue price of \$1.50
- ❑ 43.1 million shares offered

Issued capital

- ❑ 78.5 million shares (ASX)
- ❑ Share price \$1.78 as at 5 March 2007
- ❑ Market capitalisation A\$140 million
- ❑ ASX requires Appendix 4D to be lodged in April with results for 6 months to end of February
- ❑ WDS expects to report full year financial results for 12 months ending June 2007 during August





Strategy and Businesses



Strategy: to be the leading provider of specialist technical services to the underground mining, water and energy service industries in Australia



Underground Coal Mining Services

- Coal and stone driveage
- Project management
- Mining of remnant coal reserves
- Technical services
- Ventilation services
- Bulk materials handling services
- Electrical engineering services
- Underground mine support activities
- Equipment hire

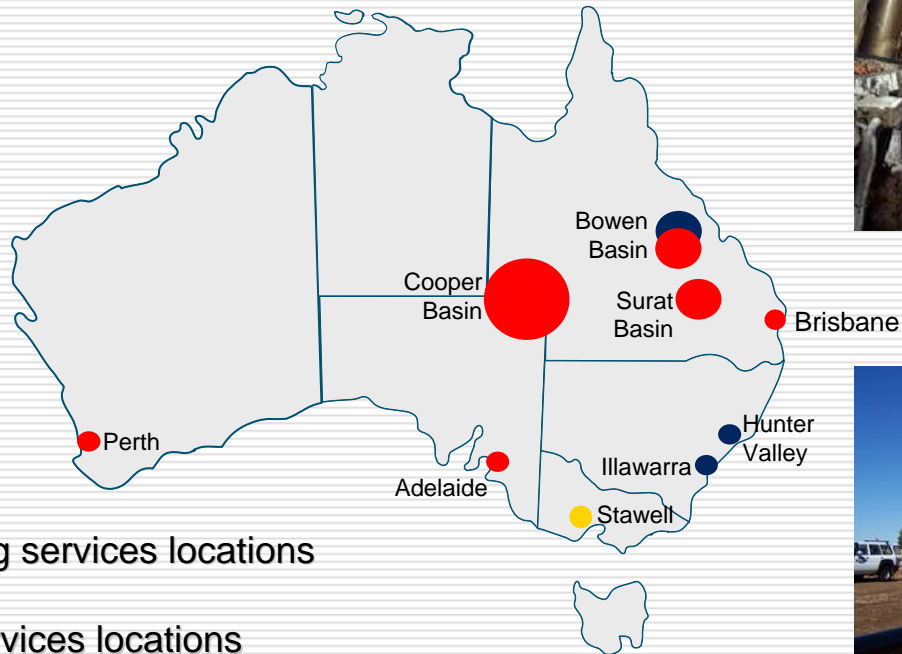


Pipeline and Infrastructure Construction Services

- Pipeline and related infrastructure design and construction
- Water and wastewater treatment plants and associated pipelines
- Pipeline inspection, testing, maintenance and repair
- Civil works
- Electrical and instrumentation
- Specialist welding and general fabrications



Where we operate



- Underground coal mining services locations
- Pipeline construction services locations
- Metalliferous mining service locations





Recent Acquisitions

FAL Constructions	Fabricates specialist ventilation devices for the underground coal mining industry
Waratah Hire	Provides specialist equipment to coal companies and service providers on a “dry-hire” basis
Diversified Construction Corporation	Provides pipeline construction and maintenance services to the oil, gas and water industries
Diversified Engineering Corporation	Provides specialist fabrication and pipe spooling, welder training and testing services to the oil and gas industries
IT Engineering	Specialises in providing electrical services to open-cut and underground coal mines



Financial Performance

- Strong growth in financial results compared to H1 2006, and on track to achieve prospectus forecasts
- Growth has been strong across the business, particularly in DCC
 - New contracts for DCC followed acquisition of equipment in 3 months post-acquisition and during H1
 - Balance of business changing due to extremely strong growth in oil, gas and water sectors
 - Outlook for Group remains strong although growth rate compared to H1 2006 will not be replicated
- Prospectus revenue targets for 2007 have been secured through contracted work
 - Benefit from further contracts to mainly affect FY 2008
 - Work in hand stands at \$370 million
- H2 to have full 6 month benefit of contracts commenced during December/January
 - Blakefield and Metropolitan coal mine contracts
 - Tarbat to Jackson pipeline contract in the Cooper Basin
- Key financial targets are being achieved
 - EBITDA margins of 14-15% range over the medium term
 - Gearing (debt divided by debt plus equity) in the range of 33-66%
 - Interest cover greater than five times
 - Return on shareholders funds of over 25%
 - Final dividend of 4.8 cents per share expected to be paid



Earnings Performance

A\$'000	H1 FY 07	H1 FY 06	% Change	FY2007P	
Revenue	104,517	52,151	100	214,189	□ Group revenue on track with prospectus forecasts
Walter Mining	52,010	37,127	40	151,822	□ Revenue above forecast in DCC driven by organic growth in all existing contracts and the new Aquifuture Alliance with Brisbane and Caboolture Councils
DCC	52,507	15,024	250	62,367	
EBITDA	14,078	5,539	163	31,554	□ Revenue behind forecasts in WM due to delays in start of some projects, and port constraints
EBIT	9,899	3,596	175	22,313	
Adj NPAT*	5,891	1,999	195	12,363	□ EBITDA/Revenue margin of 13.5%, on track to achieve prospectus forecast margin of 14.7% with H2 margin benefiting from recently commenced projects
EPS (cents)	7.50	n/a	n/a	15.7	
Cap-Ex	23,528	12,510	88	27,525	□ H1 Capex slightly below plan but for FY expected to be about \$29.5 million (\$2 million above prospectus due to growth in DCC)
Maintenance	1,800	720	250	3,635	
Growth	21,728	11,790	84	23,890	

* Adjusted NPAT is before net offer costs of \$0.4 million



Balance Sheet

31 December 2006

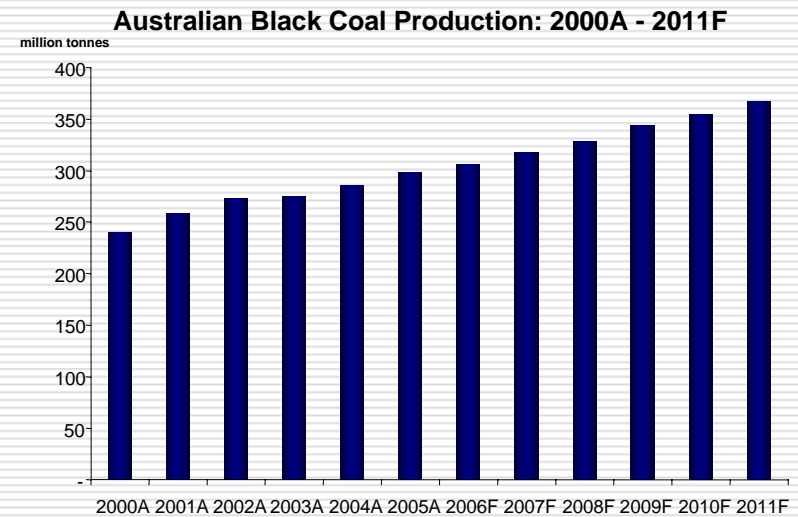
Assets	(A\$'000)	Liabilities and Equity	(A\$'000)
Cash	4,550	Payables	15,268
Receivables	23,654	Borrowings	3,027
Inventory	5,114	Tax Liabilities	1,755
Other	951	Provisions	9,386
Total Current Assets	34,269	Total Current Liabilities	29,436
Property, plant and equipment	52,446	Payables	22
Intangible assets	8,035	Borrowings	40,171
Tax assets	3,327	Provisions	708
Total Non-Current Assets	63,808	Total Non-Current Liabilities	40,901
Total Assets	98,077	Total Liabilities	70,337
		Share capital	17,192
		Retained earnings	10,548
		Total Equity	27,740

- Robust balance sheet with significant financing capacity
- Debt position lower than forecast
- Gearing ratio 58% (net debt/net debt + equity)
- Interest cover greater than five times
- Rising operating cash flow



Underground Coal Mining Industry

- Australia has the 5th largest supply of proven coal reserves in the world and is current the world's largest exporter of black coal
- Expected future conditions for the Australian coal industry remain favourable with continued demand from Asia
- Carbon trading debate not anticipated to cause any short-term to medium term impacts
 - Likely to move to 'clean' coal and capture of carbon dioxide emissions
- Coal industry is being impacted by infrastructure bottlenecks at major coal ports
 - 2 new coal loaders at Dalrymple Bay are under construction and forecast to come on line mid-year
 - Additional capacity at Newcastle imminent
- Demand for underground coal mining services is expected to be driven by:
 - Growing demand for 'clean' coal (high grade and underground)
 - Outsourcing of mining services
 - More underground mines
- Underground coal mining services industry highly fragmented: consolidation opportunities





WM Current Projects

Mine	Walter Mining Projects								
	FY2000	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007F	
1. Integra Coal Operations Underground*	Yellow		Yellow	Yellow			Yellow	Yellow	Blue
2. Moranbah North Mine		Yellow	Yellow	Yellow		Yellow	Yellow	Yellow	Blue
3. Dendrobium Colliery			Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Blue
4. West Cliff Colliery	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Grey
5. Clarence Colliery						Yellow	Yellow	Yellow	Blue
6. Tahmoor Colliery			Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Grey
7. Metropolitan Colliery						Yellow	Yellow	Yellow	Blue
8. North Goonyella Mine	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Blue
9. Beltana No 1 Mine			Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Grey
10. Blakefield South Mine							Yellow	Yellow	Blue
11. Ensham Pre-feasibility									Blue
12. Stawell Gold Mine Shotcrete									Blue

* formerly Glennies Creek Colliery

■ Previous services provided
 ■ Contracted
 ■ On site and providing services

- Ensham feasibility study consistent with strategy of expanding service offering to mining sector
- United Colliery and NRE Gadjurat Mine contracts completed during period
- Stawell Gold Mine shotcreting contract converted from trial to two year contract
- Considering options for short term 'dry hire' and medium term 'wet hire' of the Roche continuous miner

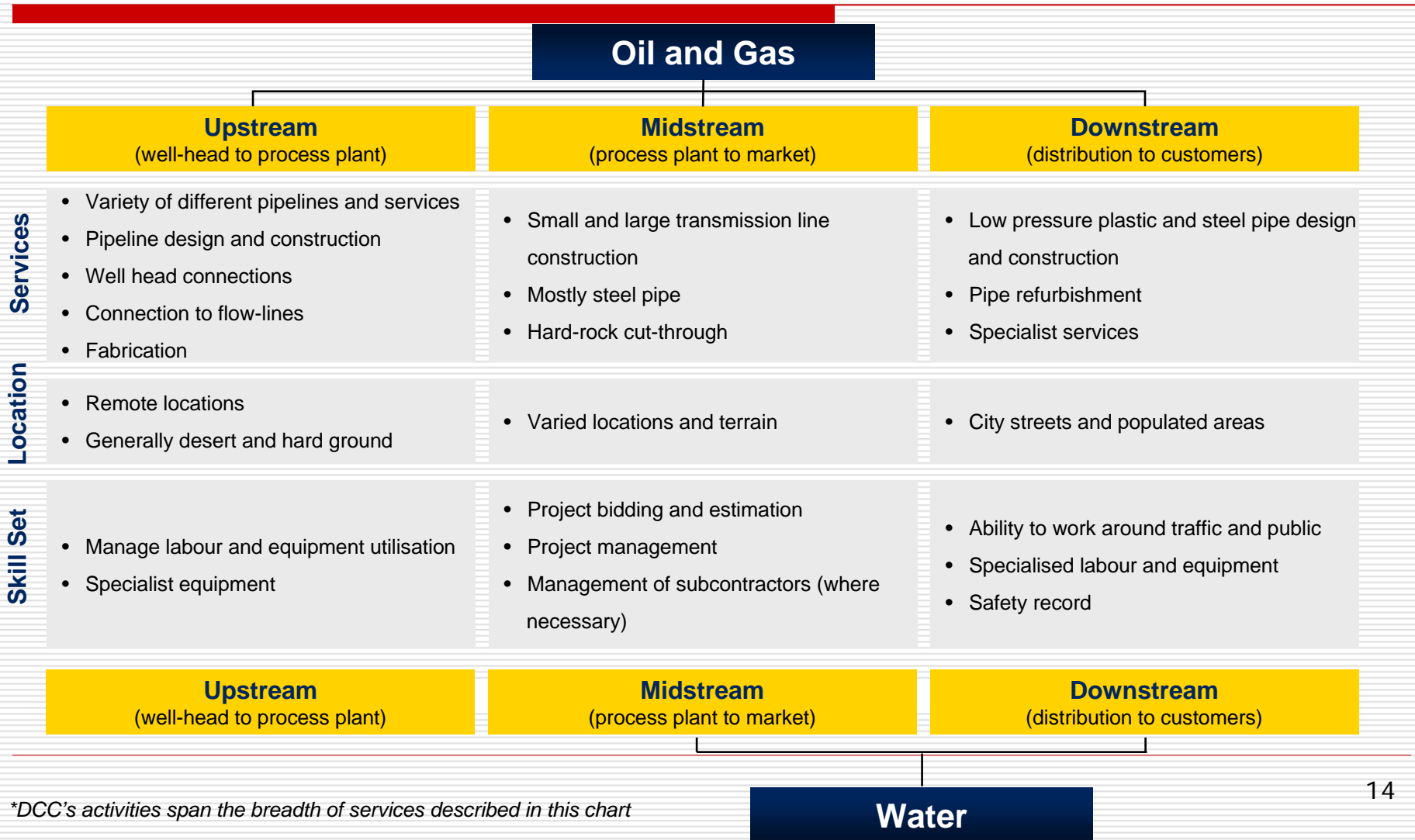


Oil, Gas and Water Pipeline Construction Industry

- Increasing level of opportunities as governments increasing budgets towards recycled water, waste water treatment plants, water loss mitigation from irrigation, and pipeline maintenance
- Coal-seam methane pipeline demand expected to increase following abandonment of PNG pipeline
- Diversified Construction Corporation specialises in the construction and maintenance services of short-to-medium length pipelines
- Demand for pipeline construction services is expected to be driven by:
 - continued growth in demand for natural gas
 - new oil and gas pipeline infrastructure
 - construction of recycled water pipeline networks
 - growth in demand for coal seam methane
 - replacement and maintenance of ageing pipeline networks
- Major customers include production and distribution companies and owners of pipeline assets
- Industry can be segmented into upstream, midstream and downstream activities



Pipeline Construction Services*

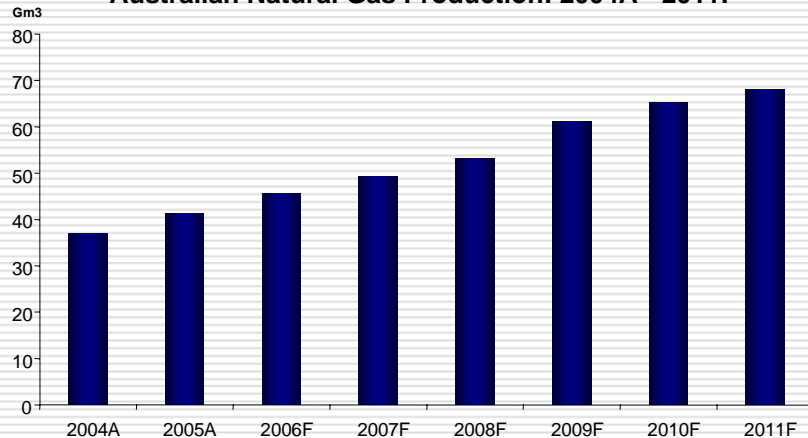


*DCC's activities span the breadth of services described in this chart

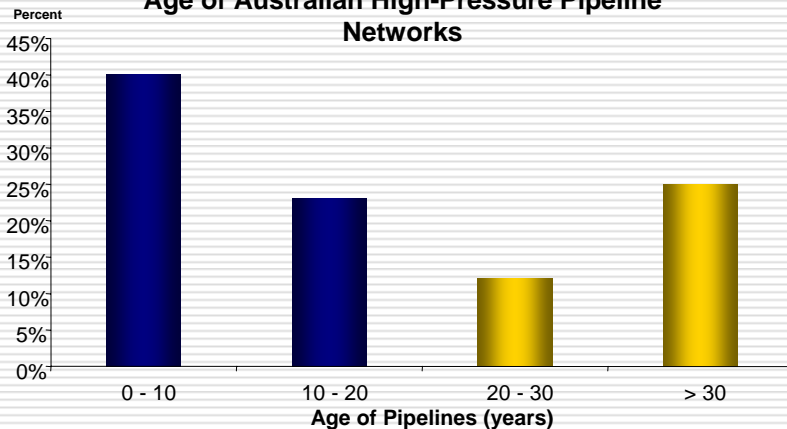


Oil and Gas; Water

Australian Natural Gas Production: 2004A - 2011F



Age of Australian High-Pressure Pipeline Networks



Oil and Gas

- Lower cost and greenhouse emissions compared to other energy sources driving demand
- 30,000km of new high-pressure pipeline infrastructure in planning and development stage or under consideration
- Average annual expenditure on replacement of oil and gas pipelines estimated at \$280m per year for next 10 years

Water

- Estimated current spending on replacement of water pipelines \$250m per year
- Over \$15 billion to be spent on water infrastructure



DCC Current Projects

Project

Diversified Construction Corporation Projects

	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007F
1. Brisbane City Council - water mains				Previous services provided	Previous services provided	Contracted
2. Caltex Refinery				Previous services provided	Previous services provided	Contracted
3. Queensland Gas Corporation				Previous services provided	Previous services provided	Contracted
4. Santos, Cooper Basin		Previous services provided	Previous services provided	Previous services provided	Previous services provided	Contracted
5. Santos, Surat Basin (Fairview)				Previous services provided	Previous services provided	Contracted
6. Santos, Bowen Basin (Comet Ridge Pipeline)				Previous services provided	Previous services provided	Contracted
7. Brisbane City & Caboolture Councils - Aquifuture Alliance						Contracted

■ Previous services provided
 ■ Contracted
 ■ On site and providing services

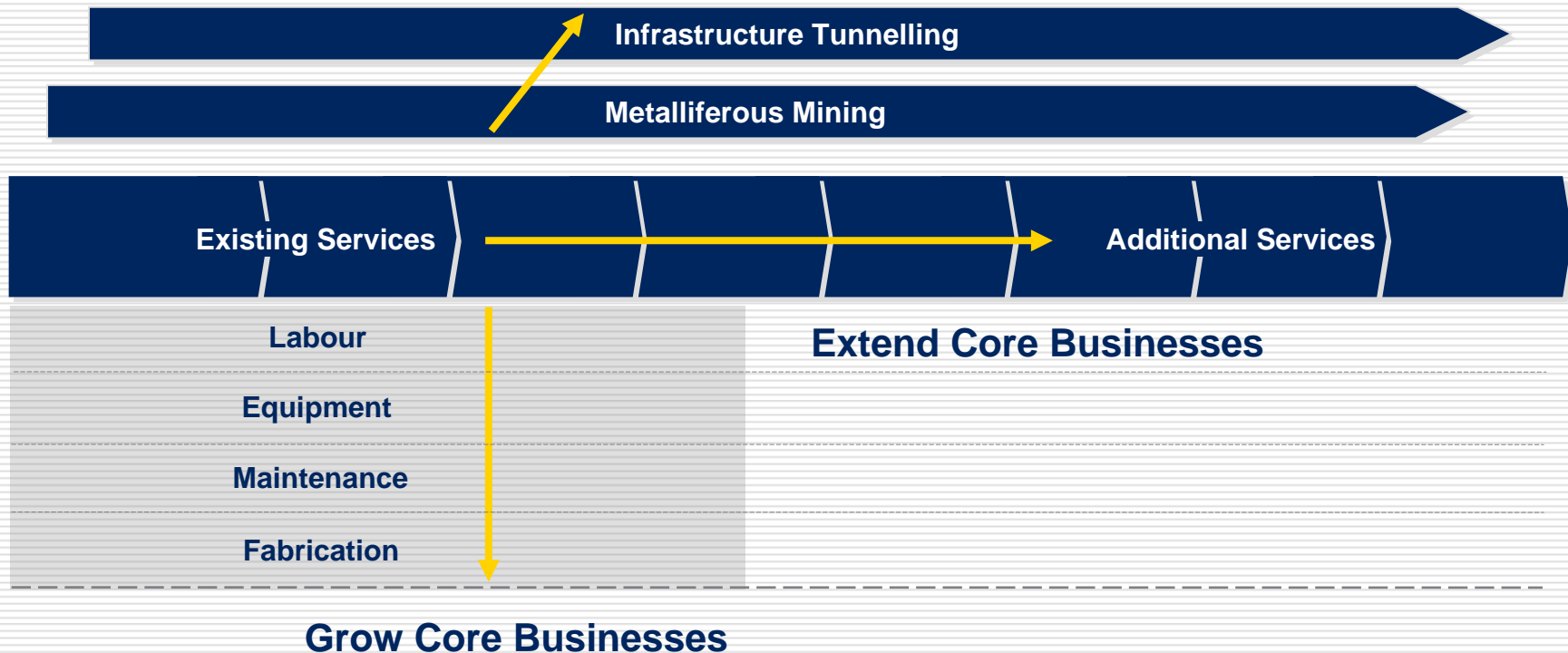
- ❑ Aquifuture Alliance with Brisbane and Caboolture Councils commencing in H2 2007
- ❑ Acceleration of Santos Cooper Basin oil program, with Tarbat to Jackson pipeline brought forward
- ❑ Strong organic growth across all major projects



Growth Strategy

- Walter Diversified Services has the opportunity to expand its operations through the continued development of its core businesses and the application of its expertise to adjacent industries

Apply expertise across adjacent industries





Growth Opportunities

Provide additional coal mining services to new and existing clients	<ul style="list-style-type: none">➤ Expand service offerings to include electrical services, technical services, equipment maintenance, safety/training services
Entry into metalliferous mining and infrastructure tunnelling industries	<ul style="list-style-type: none">➤ Leverage the Company's large fleet of road headers and experience in the underground coal mining industry to pursue a number of opportunities
Increase water, recycled water and wastewater pipeline operations	<ul style="list-style-type: none">➤ Opportunities increasing across Australia due to prolonged drought and planned government initiatives
Increase participation in emerging coal seam gas markets	<ul style="list-style-type: none">➤ Focus on Queensland and New South Wales market. Abandonment of PNG pipeline to present opportunities for DCC in coal-seam methane pipelines
Clean Coal	<ul style="list-style-type: none">➤ Growth opportunities in providing services to new technologies – retrofitting power stations, infrastructure construction including pipelines
Acquisitions	<ul style="list-style-type: none">➤ Continue to pursue strategic acquisitions to consolidate position in underground mining and pipeline construction services industries
International expansion	<ul style="list-style-type: none">➤ Looking at opportunities in India around the mechanisation of the industry



Summary & Outlook

- Unaudited Proforma Adjusted Net Profit of \$5.9 million for 6 months to end of December 2006; on track for full year Adjusted NPAT of \$12.363 million
- H2 to have 6 month benefit of contracts commenced during December/January: Blakefield and Metropolitan; Tarbat to Jackson pipeline
- Expect to maintain EBITDA margins in the 14-15% range over the medium term
- Current gearing ratio of 58%(net debt/net debt plus equity) within the target range of 33-66%, and reducing with strong positive cash flow
- Clean coal initiatives to provide longer term growth opportunities
- Underground mining, oil, gas and water pipeline initiatives, providing short to medium term growth opportunities
- Well placed to continue growth through organic initiatives and strategic acquisitions
- Group outlook remains strong